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NORMAND CO. LTD 340, rue Taché, Saint-Pascal (Québec) Canada GOL 3YO

March 21, 2000

Administrator National Highway Traffic Safety Administration (NSA-32) 400 Seventh street, SW Washington, DC 20590 Attn: VIN Coordinator



Subject: VIN Decoding Information for Normand Co. Ltd

In accordance with 565.7 (c) of 49 CFR Part 565, Vehicle Identification Number, Normand Co. Ltd hereby submits Vehicle Identification Number (VIN) decoding information.

VIN POSITION	DESCRIPTION	CODES:
1, 2 & 3	WMI	2C9
4	Trailer Type	D= hydraulic dump trailerM= Mechanical dump trailer
5	Body Type	A = SteelB = WoodC = Steel and Wood
6 & 7	Length of Trailer	10 = 10 feet 13 = 13 feet
8	Number of axles	 1 = one axle 2 = 2 axles 3 = 3 axles 4 = 1 axle with elec. Brakes 5 = 2 axles with elec. Brakes 6 = 3 axles with elec. Brakes 7 = 1 axle with hydraulic brakes 8 = 2 axles with hydraulic brakes 9 = 3 axles with hydraulic brakes 0 = 1 tandem (4 axles) w/o brakes

VIN POSITION	DESCRIPTION	CODES:
9	check digit	
10	Model Year	Y = 2000
11	Plant location	P = St-Pascal
12, 13, 14	WMI	151
15, 16, 17	sequential Production Number 001 etc	